Bharat Sanchar Nigam Ltd.

(A Govt. of India Enterprise) O/o PGM (MM) 2nd Floor, Bharat Sanchar Bhawan, Janpath, New Delhi - 110 001 Telephone No.011-2371 6207 / 2376 7011. Fax: 011-2371 0198

То

All CGM- Telecom Circles. CGM Telephones, Chennai/Kolkata, CGM Project North/East/West/South Zones/TF Guwahati CGM Mtce. STR/ETR/NTR/WTR

File. No. MMD/115-149/2012/95

Dated 11-03-2014

Subject:- Policy of placing Reservation Quota order on M/s ITI Limited.

Reference:- DOT Letter No. U-37012-2/93-FAC dated 28-01-2014.

In accordance with directions from DoT, it has been decided to continue policy of Reservation Quota orders for M/s ITI Limited as per following.

- (a) Reservation Quota orders will be placed against 30% of the requirement of BSNL for the products manufactured by M/s ITI Limited and 20% of the network roll out orders for the turn key projects (like GSM network roll out)of BSNL without any advance payment.
- (b) M/s ITI would accept orders under Reservation Quota only after the price is known and further, if the same is commercially viable.
- (c) M/s ITI shall exercise its option under Reservation Quota within 15 days of bid opening.
- (d) This policy shall remain in force from 21-09-2013 upto 20-09-2014.

This issues with the approval of competent authority.

Asst. General Manager(CE/IT)

Copy to:

- 2. Office Copy
- 3. Director (CFA)/(CM)/(Ent.)/(Fin), BSNL Corporate Office, New Delhi
- 4. ED(Fin)/(CA)/(CN), BSNL Corporate Office, New Delhi
- 5. CS & Sr. GM(Legal), BSNL Corporate Office, New Delhi
- 6 PGM(NWP-BB)/PGM(EB)/Sr GM(NWP-CFA)/Sr.GM((IT-CFA)/SrGM(NWP-GSM)/ Sr. GM(CS &RN), BSNL Corporate Office, New Delhi
- 7. GM(CN)/(Radio)(PF)(VAS)/TF/, BSNL Corporate Office, New Delhi
- 8. Director(PSU-II), DOT, Sanchar Bhawan, New Delhi 110001
- 9. M/s ITI Ltd., Registered & Corporate Office, ITI Bhawan Doorvani Nagar, Bangalore- 560016.
- 10. DGM(MMT)/(MMS)/(MMC), BSNL Corporate Office, New Delhi
- 11. AGMs-IT/CE/SE/CT/MT/MMY, BSNL Corporate Office, New Delhi

DM(CE-I)/Feb